Prophet 21 Distribution Software

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EPICOR.

Product
▶ Epicor® Prophet 21®

Benefits
▶ Grow sales
▶ Improve margins
▶ Maximize inventory turns
▶ Improve productivity
▶ Gain deeper insights with actionable data

Cloud-Based Distribution ERP System

With more than a half-century of experience, Epicor helps distributors grow sales, improve margins, and increase productivity with enterprise resource planning (ERP) systems that keep them healthy and thriving in today's highly competitive marketplace. Epicor Prophet 21 is a leading ERP solution for wholesale distributors that is easy to use and highly flexible.

It combines proven distribution expertise with a web-enabled infrastructure and modern technology stack. Cloud and on-premises deployment options are also available, allowing you to choose the deployment that is right for your business, while letting you scale, evolve and grow your business.

Available on a brower-based version or as a desktop application, Prophet 21 software enables your most critical business areas to work more efficiently, including:

▶ **Customer Relationship Management**—CRM tools allow you to access information quickly and efficiently so you can streamline your day-to-day processes while improving customer service
▶ **Sales Order Management**—whether orders are entered at the counter, remotely via a mobile device or laptop, or online by the customer, information goes directly into your Prophet 21 solution for fast order processing
▶ **eCommerce**—when you deploy Epicor Commerce Connect (ECC)—a cloud-based eCommerce solution—you can increase sales, reach new customers, and shorten sales cycles for your products and services
▶ **Inventory Management**—multiple dynamic inventory replenishment methods give you the flexibility to lower carrying costs, minimize excess or obsolete inventory, improve cash flow, and increase customer service levels
▶ **Purchasing**—whether you have one warehouse or dozens, Prophet 21 centralizes the purchasing process so you can optimize buying power and inventory levels
▶ **Warehouse Management**—Prophet 21 Warehouse Management brings a new level of accuracy to all warehouse processes—including receiving, cross-docking, put-away, adjustments, picking, cycle counting, and inventory operations
▶ **Financial Management**—the Prophet 21 real-time general ledger provides up-to-the-minute financial statements, which gives you a better handle on your company's financial situation as business is transacted—allowing you to be proactive instead of reactive
▶ **Production Management**—track assemblies and production orders from start to finish to simplify processes, reduce waste, track labor, and improve profitability—regardless of product complexity
▶ **Service and Maintenance**—keep track of service orders, service contracts, preventative maintenance schedules, warranties, and more—all while monitoring service technicians' schedules and open service orders

▶ **Business Intelligence—**
The Prophet 21 solution enables stronger, fact-based decisions with built-in standard reports, "as of" reporting, and analytics tools, while Epicor Data Analytics (EDA) provides interactive dashboards and analysis of data—letting you quickly see important information about how your business is performing

▶ **Epicor Rentals Management (ERM)**—Epicor Rentals Management (ERM) is cloud-based rental software designed specifically for wholesale distributors that is fully integrated with Prophet 21. ERM provides full asset tracking, scheduling, and flexible customer pricing of rental equipment. This innovative cloud-based solution enables distributors to capture new revenue opportunities and dynamically extend their relationship with existing customers seeking a compelling rental option.

Designed For Your Industry

Epicor provides industry-leading solutions for distributors of all sizes. A feature-rich application, Prophet 21 has been developed to manage the requirements of distribution industries, including:

▶ Consumer packaged goods
▶ Electrical
▶ Fasteners
▶ Fluid power
▶ HVAC
▶ Industrial
▶ Irrigation and landscape
▶ Janitorial/sanitation
▶ Medical supply/pharmaceuticals
▶ Paper and packaging
▶ Pipe, valve, and fittings (PVF)
▶ Petroleum
▶ Plumbing
▶ Safety supply
▶ Tile and flooring
▶ Welding supply/packaged gases

Epicor University

Epicor University (EU) provides lifelong learning and training for your Epicor solution. EU has a comprehensive portfolio of self-paced education courses, tests, and mapped training plans for users of all experience levels and job roles. It helps ensure your project team and users are prepared for your Epicor solution prior to system go-live, but it doesn't stop there. EU offers a full suite of learning opportunities for the life of your system to address new features and functionality as well as training new users as your business changes and grows.

Epicor University delivers a variety of education options, including:

▶ Online help
▶ System and user documentation
▶ Training on Demand
▶ Role-based training agendas
▶ Course tests
▶ Knowledge on Demand videos

Technology That Enables Transformation

Today, you need a software solution that you can implement quickly without substantial cost to your business. Epicor Prophet 21 is designed to help your distribution business scale, change, and grow without major system modifications.

Epicor Prophet 21 combines proven distribution expertise with an end-to-end, web-enabled infrastructure and modern technology stack—including HTML5, Angular JS, .NET, and Microsoft® SQL Server®. Cloud and on-premises deployment options are also available, so distributors can start with the on-premises version and migrate to the cloud as their business grows.

Learn more about how Epicor Prophet 21 can help you grow your distribution business by contacting Encompass Solutions today.

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